

**MPE & VCA**

Myanmar Private Equity &  
Venture Capital Association

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# Events & Training Subcommittee



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Member



**Ray Yee Latt Aye**  
Chair



**Thura Soe Paing**  
Member



**La Woon Yan**  
Member



**Kyaw Zayar Lin**  
Member



**Kaung Min Khant**  
Member



# Events & Training Achievements



Year

3+



Training

15+



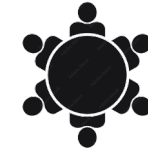
Networking

18+



Webinars

35+



Briefing /  
Roundtable

10+

We structure our events under the following themes:

- ❖ The Resiliency of Local Businesses
- ❖ Enhancing Company Engagement on the MPE&VCA DealShare Platform
- ❖ Promoting Careers in Private Investment
- ❖ Capacity Building for Private Investors



# Events & Training Achievements

## Sectoral Updates and Roundtable meetings

We provide training and knowledge-sharing sessions focused on sector-specific subjects featuring industry experts from the region. These sessions cover a range of topics including finance, investment, ESG, climate, and business integrity.

- ✓ 35+ Webinars
- ✓ 10+ Briefing/roundtables

We supported events and activities organised by our partner external organisations.

- ✓ Supported 36+ external conferences, events
  - Asia Private Equity Forum
  - Super Return Asia
  - Singapore Fintech Festival



**\$4,200+** worth of discount per member over a three year period





# Events & Training Achievements

## Snapshots from our Networking events



- Our networking events and regular interactions foster improved coordination between like-minded institutions and individuals.
- **90+** Companies — the majority of attendees are restricted to our member firms, its portfolio companies and a few friends.
- Networking among executives, young professionals, joint organisations and virtual networking



# Events & Training Achievements

## Professional Development Activities

- ✓ Engagement with 70+ executives from 80+ organisations

### Training and workshops

- Intensive Peer Consultation
- Crisis Management Workshop
- Corporate Governance Foundational Course for Myanmar SMEs
- Impact Investing Training
- Business Valuation: Methods and Approaches
- IFC Performance Standards
- Legal: Term Sheet & NDAs



IFC Performance Standard workshop by ERM Myanmar



A Member's knowledge sharing session with Dagon university students about private investment



### Impact Investing Training

- ✓ Including a gender component
- ✓ Multiple case studies
- ✓ Impact Management

8:00am - 10:00am MMT (GMT +6:30)  
Tuesdays, Wednesdays, and Thursdays over ten sessions  
Starting from September 27, 2022

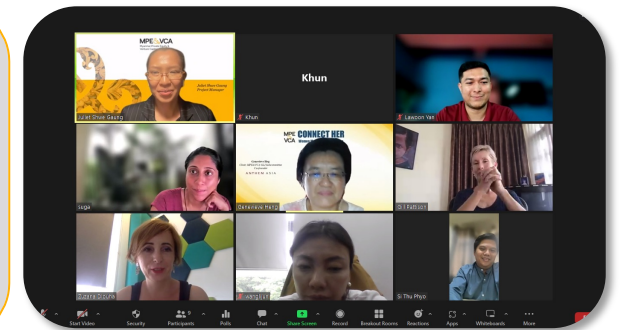
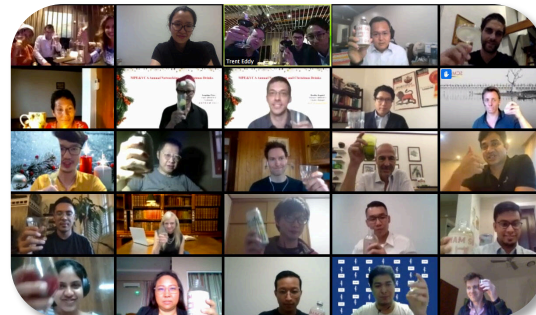
Trainer  
John Kohler

Impact Investing Training by USAID

# Events & Training Achievements

## Snapshots from our online event

The exchange of information and knowledge through our regular events offers an opportunity for members, investment professionals and individuals to work together and collaborate in improving the private investment environment in Myanmar and the broader region.



Topics	Participants per Session	Organisations	Joining From
Finance, Gender Lens Investing, Impact Investing, Climate, Business Integrity	Mostly members and friends <100; Average 40	50 +	Myanmar, U.S., Singapore, U.K., Hong Kong, Japan



# Gender-lens Investing Activities

- ✓ Events and activates on Gender Lens Investing (GLI)
- ✓ Connect Her: MPE&VCA Women Mentoring Programme

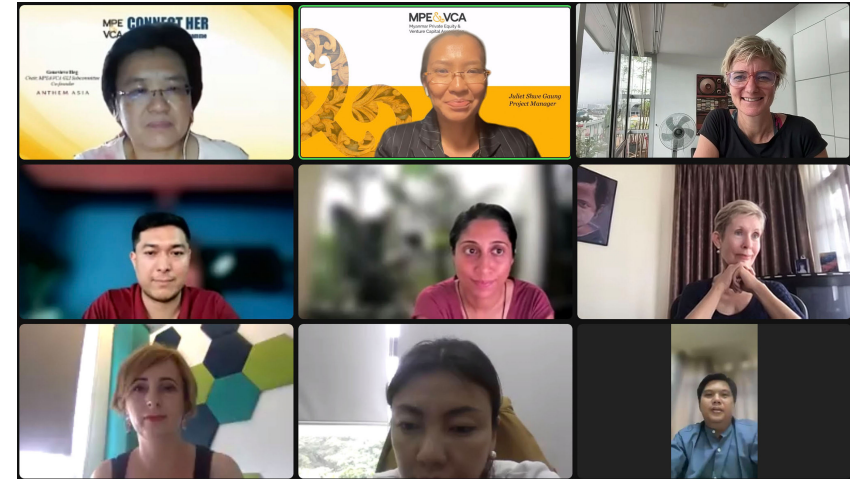
**MPE&VCA**  
Myanmar Private Equity & Venture Capital Association

**Introduction to Gender Lens Investing**

**SASAKAWA PEACE FOUNDATION**

18 March 2022 • 3pm - 4:30pm MMT • Zoom

Bradley Kopsick   Claire Lim   Hsu Myat Thazin   Genevieve Heng   Mouna Aouri   Matt Viner



## Participants in the trial MPE&VCA Women Mentoring Programme













# Profile Raising

- ✓ Our activities have helped members and friends with profile raising and branding
- ✓ Members can actively participated in our two active subcommittees of MPE&VCA: Events and Training Subcommittee and Gender Lens Investing Subcommittee

	<b>Genevieve Heng</b> Chair, GLI Subcommittee Director Anthem Asia		<b>Su Sandar Zaw</b> member, GLI Subcommittee Consultant and former Finance Director Anthem Asia
	<b>Bradley Kopsick</b> member, GLI Subcommittee Country Director Insitor Management		<b>Zun Zu Zu Han</b> member, GLI Subcommittee Associate Andaman Capital Partners
	<b>Hsu Myat Thazin</b> member, GLI Subcommittee Associate Delta Capital Myanmar		

## Contribute to Subcommittees initiatives as members

**Investors**

 Anthem Asia	 Andaman Capital Partners	 Delta Capital Myanmar	 Ascent Capital	 Emerging Markets Investment Advisors
 Emerging Markets Entrepreneurs	 Insitor Management	 City Ventures	 Trust Venture Partners	 Asia Strategic Holdings

## Listing on MPE&VCA website

We are happy to share a member news and an upcoming event.



MPE&VCA member venture capital firm, EME Myanmar, in partnership with Peace Foundation and Village Capital, has announced the launch of the SanThit Accelerator for 2022, welcoming Myanmar startups to be awarded 30,000 each in grant funding.

For this year, the Myanmar-focused accelerator is taking up to 20 companies and encouraged to grow as high-impact, gender-inclusive startups.

### More white collar jobs in the market whilst developments shape the employment landscape

An environment with a rich pool of skilled professionals in town and competitive salary packages has been fading in Myanmar since the economic deceleration in 2020 when Covid-19 took effect. Yet, 2023 is presenting an increase in job openings — a majority from local businesses — according to professionals in the employment sector.

Job recruitment has soared this year despite — or perhaps because of — less business competition in the country. This follows from many foreign corporations moving out, more qualified professionals leaving for better-promising job opportunities abroad, and the emergence of new local businesses.

“SME businesses have really taken off again. It is hard to believe because they're the least people who are going to spend on jobs, but they're doing it now,” said Justin Sway, CEO of JobNet.com.mm, a platform for white-collar workers and Alote.com.mm dedicated to blue and grey-collar labour.

JobNet, which is already profitable, has gained new contracts this year, said Sway, likely triggered by a result of more local companies reactivating their business since late 2022. Its sector-agnostic platform and comparatively active presence in the market have combined to put JobNet on the radar of corporates and small, medium businesses when it comes to advertising job vacancies online.

### Progress in the hiring landscape

The current number of active job posts on JobNet — white-collar positions for those who work in offices and have a higher education — indicates a 40 percent increase, reaching

## The week in Myanmar Business

### Business news in Brief

Join our Telegram group =>



MPE&VCA Econ/Fin Updates

You

Banking: In an effort to combat the skyrocketing consume... ✓ Sun

Members and its portfolio companies can be featured in MPE&VCA's newsletters as part of profile-raising, branding and PR initiatives.

# We work closely with...





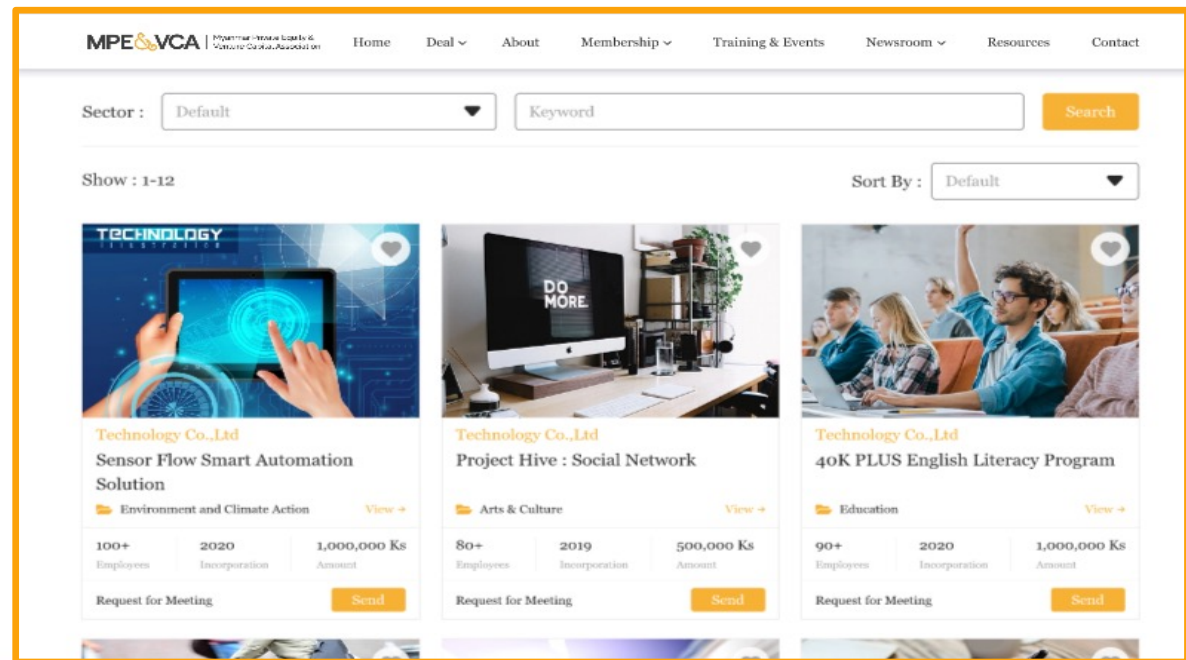
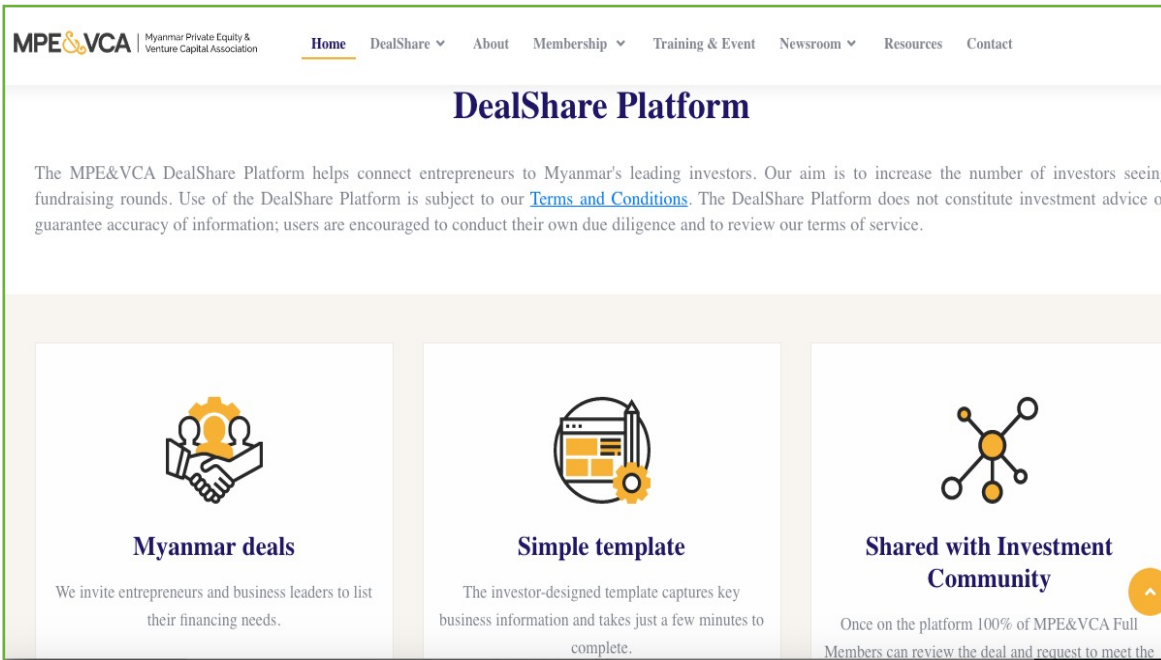
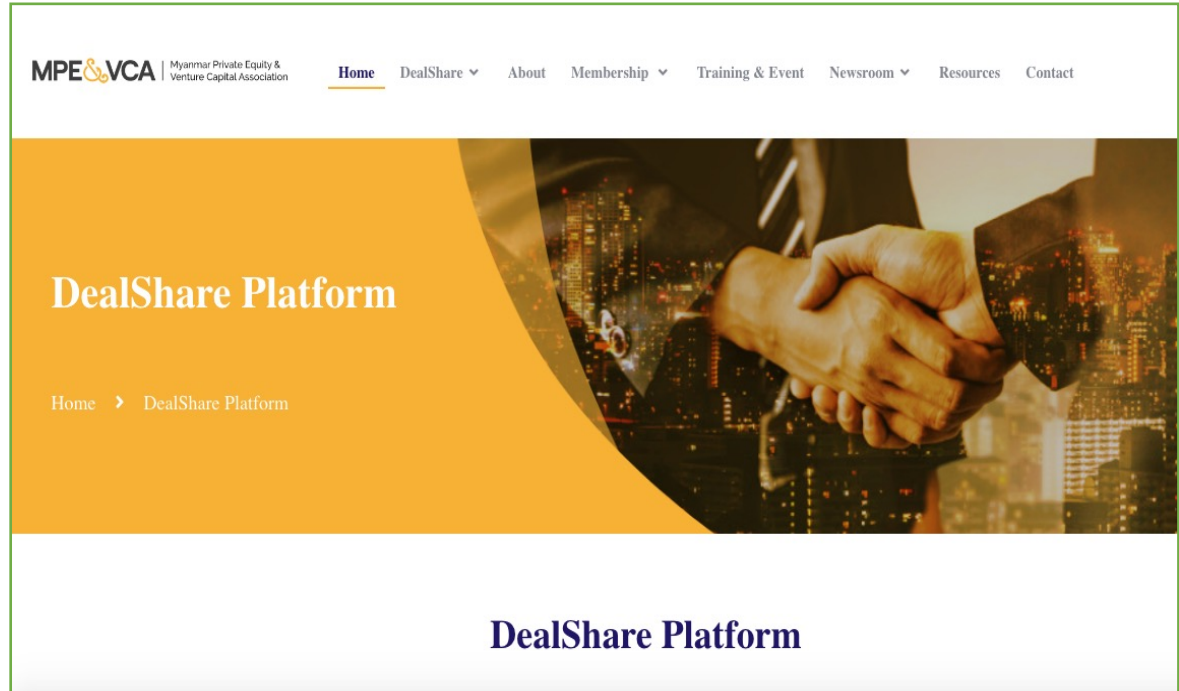
# Membership support & Deal Sourcing

## MP&VCA DealShare Platform

Join us Today!

<http://dealshare.mpevca.org/>

- ✓ MPE&VCA Members can view deals on the platform
- ✓ Companies are welcome to join free of charge
- ✓ 5 Deals Live



# Upcoming Agenda

The upcoming activities of MPE&VCA will largely be guided by the Association’s focus on Environmental, Social and Governance, Business Integrity, Gen Lens Investing and Climate.

## Our approach to planned upcoming activities

Myanmar Women in Business event	Resiliency of Local Businesses	Sept 2023
Sourcing the Deals	Engaging with companies on the MPE&VCA DealShare Platform	Oct 2023
In the Shoes of an Investment Manager	Promoting Careers in Private Investment	Oct 2023
Unlocking Responsible Investing Potential in Myanmar	Potential joint event with AVPN	Nov 2023
Capacity building plans for Domestic Capital Investors	Promoting and nurturing the training and professional development of private equity and venture capital expertise in Myanmar	Late 2023 – 2024
Young Professionals Networking	To connect and interact with fellow young professional from MPE&VCA network	Nov 2023
Annual General Meeting and Networking	To discuss company performance, and engage with members	Dec 2023

# JOIN US NOW!

Contact us for more information

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**“By joining the Association, you will be able to contribute to the development of Myanmar's investment community and to support entrepreneurship, innovation and overall economic development.”**

THANK YOU